Vision 2035 ICT Report: Leadership in ICT: Towards Transforming India into a digitally empowered society and knowledge economy

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### Preamble

- Indians have contributed to ICT-driven economic growth in large parts of the world, but less within India
  - While ICT rules in sectors like banking and finance, its contribution in traditional sectors, making a difference to lives of its common people is the challenge
    - Need to Harness the tool to transform Agriculture, manage water, energy and other resources better, recycle water, sanitation-works to make India Clean, new kind of rural industry, provide meaningful and quality education and skilling, new kind of Governance
- India known for its ICT based services: deficient when it comes to building ICT products
  - Even while Indians lead design of most products, abilities to take products from conception to scaled market missing
  - Start-ups, academia-industry interaction may be the way
- ICT evolves at a furious pace: any ICT Vision exercise is likely to fall too short of what is achievable

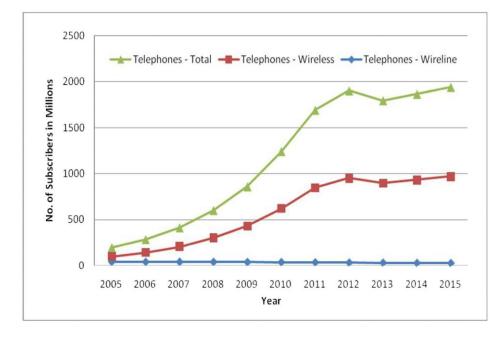
## Early period

- Early Electronics: Main costs associated with design, development, manufacturing electronics hardware; limited software effort
  - HW Costs plummeted with arrival of IC (Moore's Law), uP and DSPs (programmable hardware usable in variety of applications). Design and development now increasingly constituted writing new and complex software
- 1970s: India took the first steps to establish itself as software power
  - young engineering graduates and entrepreneurs built a new industry in India: software services
  - Even though
    - Telecom situation pathetic: limited R&D, expensive systems, 8 year waiting for a phone; no innovation
    - Protected manufacturing for computers, radios and televisions: very high-priced and old designs
- Mid-80's
  - CDOT started changing this: assemble young bright engineers to take up this seemingly impossible challenge
    - trained Indians to carry out electronic design to production: taught manufacturing and business to a number of private players
    - Beginning of India becoming a Design house
  - STD PCO policy and Opening up of electronics import in late-80's helped
  - Railway reservations caught public attention and support
  - IT industry moved to sophisticated programming & designs: employed large numbers and integrated India
    - Private engineering colleges trained large number of people required
  - JTG in five IITs learnt and trained in Telecom (involved tier-2 colleges), started focusing on R&D

### 90s: Decade of acceleration

- 91 economic-policy and NTP-94 brought in telecom infrastructure, especially long-distance fibre links: helped IT industry immensely
  - WLL was produced in India: replacing copper wire with electronics
  - Hundreds of companies came up: Silicon valley Indians helped, constraint of earlystage venture funding
  - Telecom and VLSI design work became sophisticated: Indian companies and MNC captives mushroomed
  - Products were still missing as they still lacked financial backing and marketing outfits.
- Major impact in banking, finance and insurance: core-banking
  - Service extended to small towns and even some rural areas
  - ICT companies started building products for Indian needs addressing difficult environment (communication infrastructure, power break-downs, loweraffordability), tested in home-markets and started taking them to the world market
    - Today at a stage where they can become product-leaders in the world

### The turn of century



- Telecom reached most homes
  - even in rural areas
  - B2B and B2C money transfers, mobile payment, Bill-payment, Railway ticket booking, bus-ticket booking, cinema-ticket booking Stock-trading, tax-payment, land-records company-filing and now UID and DBT, ecommerce (C2B) takes off
- Stage set for E-governance
- Electronic payment's traceability, powerful computing platforms and analytics software becoming a great weapon for transparency and accountability
- ICT and its cousin Internet have become an engine to fuel growth

### 2. Basic Technologies

- Solid State and Photonics
- VLSI Design
- Photonics
- Processors and Computers
- Quantum Computing
- Cloud Computing
- Robotics
- Artificial Intelligence
- Speech Technologies
- Decision, Control and Security
- Decentralised Solar-PV

#### **3. Applications Areas**

- Cyber-Security
- Telecom Sector
- Education
- Healthcare
- Banking
- Commerce
- Governance
- Energy and Smart-grids
- Transport
- Industry
- Agriculture
- Disaster Management
- Inclusive Society
- Image Processing, Media and Entertainment

### Recommendations: Looking Forward

- ICT has discovered how to make products affordable
  - Has learned to take its products to anyone, anywhere and anytime
  - ICT is now entering in all aspects of human life, in all products that a human being uses and in fact often transforming the products themselves
- India is not that far behind the most developed countries in this sector as compared to that in others
- ICT service industry amongst the best, including in design development and IPR creation that dominates value-creation of new products and services
- Goal to become a nation which owns / develop products: weak in this regard

# DIGITAL INDIA: To transform a digitally empowered society and knowledge economy

- Electronics and ICT needs to drive a large variety of applications
  - Need to do much more in strengthening Education, Healthcare, Transport, Governance, Energy Industry, Agriculture, Disaster Management and Electronics for Inclusive Society
- Not sufficiently dealt with in report
  - Electronics is transforming future automobile: electric vehicles, Electronically driven driverless vehicles, transforming aircrafts and avionics, Robotic flying objects carrying goods
  - Role of electronics and ICT in infrastructure provision and maintenance: waterdistribution system or monitoring the millions of renewable energy generators
  - ICT in provision of physical security, monitoring and surveillance, driving defence technology, driving guidance and control of weapon systems
  - role of electronics and ICT in Governance, particularly in enhancing transparency and IT in livelihood and financial inclusion

## India's weakness today- Make in India Initiative

- Distinction between hardware and software is relics of its past
- India needs to strengthen its product industry: Component and semiconductor industry will gravitate where such products are developed
  - Has design and development capabilities
  - one has to work out R&D strategy and from R&D to commercialization strategy and focus on IPR creation
  - leverage home-advantage for early-trials and feedback
  - requires confidence, investments, ability to market in India and globally and compete with the best anywhere
  - Indian business-leaders to drive these products into market and build profitable ventures
  - Government policy must encourage such product-development and remove all barriers that such industry encounters

### State of India's IPR creation capability

- Indian academia and R&D Institutes are capable of creating IPRs
  - Small but growing number, personnel in industry who can participate. Leadership is focused too much on publishing papers
  - Needs industry-academia linkages: still tenuous
  - Need large R&D and IPR creation funds and support for translational research
- Need societies (like TSDSI) to debate and formulate draft standards for any product: identifies gaps requiring IPR contributions
  - commercial ventures making products need to negotiate with IPR-owners

### Incubators & Research Parks play a major role

- NTTEDB and BIRAC has set up university based incubators
  - Need to be pushed for performance: needs evaluation
  - Need sound investment system especially angel-investors
- University-associated Research Parks to take the industry-academia interaction to a new height

### Role of the Government and policy-makers: PMA

- enabling-environment
- tax regime sometimes favors an imported product rather than the one developed and manufactured locally
- inadequate and poorer infrastructure: adds x% to the cost
- finance charges on working capital in India between 12% to 16%
- Dumping from multinationals
- bias against Indian products: believed to be inferior in quality and costlier: deliberately exclude Indian products form their purchase decision

### Finally

- India can indeed harness the potential of ICT
- Needs leadership

## Add-on

### Value-add and Product-industry in India

- Design, Development and IPR (including software): India has the capability. It has to be harnessed by business. Government has to create the right environment
- Brought-out components and sub-systems: weak but is likely to develop as system production develops
- Packaging: started to emerge in India. NIDs producing young packaging design entrepreneurs
- Manufacturing (including assembly and testing): significant assembly industry has emerged. Financial dis-incentives needs for high-tech manufacturing needs to be attended to by Government
- Sales, marketing and commercialization